



October 2018

Dear Valued Langer Partner,

As we approach the end of 2018, we anticipate the customary influx of patients in your clinic wishing to secure their annual custom orthotic benefit by December 31<sup>st</sup>. As your true partners in orthotics, we are sending this note in order to help with your clinic's year-end plans.

**The 2018 cut-off date is Monday, December 17, 2018.** As in prior years, we have increased our production hours of operations during the month of December to ensure the fulfillment of **production-ready\*** orders by December 31<sup>st</sup>.

**\*Please Note:** Production-ready orders require all scans and casts to be at our lab by end of day December 17<sup>th</sup>, 2018. Any orders that require clarification, phone calls, or fulfillment of footwear from our supplier do not constitute as production ready.

We are here to support your clinic through a very busy time of year, with superior products and service. If there are any comments about how we can do things better, please contact us. We'd like to hear from you!

Wishing you and yours a happy, healthy holiday season!

Your Friends at Langer Biomechanics